NATIONAL CHILD PASSENGER SAFETY CERTIFICATION

A Program of Safe Kids Worldwide

2015 Certification Program Accomplishments





Page intentionally left blank

Table of Contents	
Program Partners	4
Executive Summary	5
Program Sponsor and Activities	6
Full Certification Courses	9
Certification Renewal Testing Courses	15
Courses by State	17
Bilingual Technician Program	18
Course Testing	19
Total Certifications	20
New Certifications	23
New Certifications by Region/State	24
New Techs/Recertification by State	26
Recertification	27
Recertification by Year	28
Recertification by State	29
Recertification CEUs	30
Safe Kids Live Webinars	31
Safe Kids Webinars/Online Training	33
CEU Audits	35
Basic Awareness Course	36
Website	38
Facebook	40
CPST Month	42
CPS Express!	44
Customer Service: Calls and Emails	45
Customer Service Survey	47

Why are we techs?

As a retired Paramedic, I learned very early education is the key to preventing injuries. Prevention is a huge cost savings and there is no cost that you can place on the human life.
~ Kathy H.
I want to make a difference in the way parents think about safety, making it less of an "over-protective parent thing" to an "every parent thing." ~ Amanda W.
Amanda W.
I love watching parents go from confused to confident when it comes to their children's safety. $^{\sim}$ Britney L.
I saw a need in my community and wanted to know I definitely had the knowledge to do better for my family and friends.
~ Maryam Y.
I want to make sure no one makes the same mistakes I made with my own children. ~ Jennifer S.
I became a tech 13 years ago because I was a firefighter/EMT who was tired of seeing children hurt because child restraints were not installed and/or used properly. My goal when I became a tech was to be able to pay it forward, and I'm doing just that!
~ Sue E.
I was a frustrated parent 15 years ago who couldn't find car seat information and wanted to share that information with other parents and caregivers. This was the start of online communities like ParentsPlace and Car-Seat.Org, so the time was ripe for getting the word out. ~ Heather W.
ricather w.
Samples of reasons posted on /CPScert.

Program Partners

SAFE K:DS

Safe Kids Worldwide

Safe Kids Worldwide is the current certifying body for the National Child Passenger Safety Certification Training Program. It is responsible for administering all aspects of certification and maintaining a directory of nationally certified CPS technicians and instructors. Safe Kids is a global network of organizations whose mission is to prevent unintentional childhood injury, a leading killer of children 19 and under. Safe Kids works with an extensive network of more than 500 coalitions in the United States and partners with organizations in 25 countries around the world to reduce injuries from motor vehicles, sports, drowning, falls, burns, poisonings and more.

National Highway Traffic Safety Administration

The National Highway Traffic Safety Administration's mission is to save lives, prevent injuries and reduce traffic-related health care and other economic costs. The agency develops, promotes and implements effective educational, engineering and enforcement programs to end preventable tragedies and reduce economic costs associated with vehicle use and highway travel.

Part of NHTSA's mission is to help states and local communities promote the use of safety belts and child safety seats. To this end, with the assistance of many child passenger safety experts and advocates, NHTSA developed the original National Standardized Child Passenger Safety Training Curriculum in the mid-1990s and continues to update its content with the latest technical information. NHTSA is also a founding member of the National Child Passenger Safety Board.



National Child Passenger Safety Board

The National Child Passenger Safety Board strives to improve the quality and integrity of child passenger safety information and materials. It provides recommendations and guidance to NHTSA and Safe Kids regarding curriculum and test development, and serves as a panel of

experts and advocates for the program as a whole. The CPSB was established to provide program direction and technical guidance to states, communities and organizations as a means to maintain a credible, standardized child passenger training and certification program. Among its members are representatives from child restraint manufacturers, vehicle manufacturers, law enforcement, the medical field, the public health field, the insurance industry and many other CPS advocates.

Executive Summary

The National Child Passenger Safety Certification Training Program (CPS certification program) certifies people as child passenger safety technicians and instructors. Since the CPS certification program began in 1997, more than 142,000 people have successfully completed the CPS Certification Course, including 38,000 currently certified CPS technicians (CPSTs). Many CPSTs are trained health and safety professionals, others are parents, and some are volunteers. They all have one thing in common: they care deeply about kids and want to make sure they're safe.

The CPS certification program had a productive year in 2015. Our 1,500 certified instructors offered 792 Certification and Renewal courses in all 50 states, China, Germany, Guam, Israel, Mexico, Northern Mariana Islands, Puerto Rico, Qatar and the United Arab Emirates. Through these courses, Safe Kids certified more than 9,100 new technicians, who put their knowledge to work by conducting child safety seat checks, where parents and caregivers received hands-on assistance for proper use of child restraint systems and safety belts. The recertification rate in 2015 was a 58.8 percent – our highest rate since we took over as the certifying body in 2004– with more than 11,000 technicians successfully recertifying.

The U.S. CPS certification program is widely considered to be the gold standard across the globe. The CPS certification program offers more than just certification courses. In 2015, we provided educational updates to our technicians online and in person, support for National CPST Month, a number of communication venues like Facebook and monthly newsletters and resources such as the basic Awareness Course.

Our work is made possible by the support of our dedicated partners: the National Highway Safety Administration, National Child Passenger Safety Board and State Farm. Thanks to their consistent commitment to keep kids safe in and around cars, the National Child Passenger Safety Certification Training Program continues to make a difference in the lives of children and families around the world and we look forward to doing more to prevent injuries and save lives in 2016.

Program Sponsor: State Farm®

Since 2005, State Farm's sponsorship has helped make possible the program enhancements that CPS technicians and instructors across the United States enjoy through the certification website. Through online support and technical updates (reunions and webinars), State Farm and Safe Kids provide opportunities to increase the number of nationally certified CPS technicians and instructors.

ONLINE SUPPORT: State Farm's sponsorship helps cover monthly expenses for website maintenance and support.

WEBINARS: A number of webinars were provided to technicians as a way to earn CEUs that could be applied towards their recertification. Experts and local leaders shared latest practices and technology free of charge. (See Safe Kids Live Webinars, p. 29)

IN-PERSON TECHNICAL UPDATES: For each fiscal year, two CPS reunions were held in each of State Farm's six field market areas. Due to scheduling variations by fiscal year, there were nine updates held in 2015 and three updates in 2014. The details, including location and participation information, are displayed in Table 1 and Figure 1 below. Grants were provided to ensure a certified instructor was present to provide a technical update and answer technical questions. A Safe Kids CPS Certification staff member provided information on recertification, certification, instructor candidacy and other policy and procedure questions.

Table 1: State Farm In-Person Technical Updates

Date	State Farm Market Area	City, State	# Attendees
August 26-28, 2014	West Central	Green Bay, Wisconsin	110
November 5, 2014	Southeastern	Boca Raton, Florida	130
November 21, 2014	South Central	Arlington, Texas	70
March 4, 2015	Western	Sacramento, California	82
March 6, 2015	Western	Sherwood, Oregon	45
April 1, 2015	Eastern	Providence, Rhode Island	106
April 21-23, 2015	West Central	Estes Park, Colorado	75
May 7, 2015	Southeastern	Murfreesboro, Tennessee	58
May 27-28, 2015	South Central	Springfield, Missouri	110
June 4-5, 2015	North Central	Indianapolis, Indiana	160
June 16-17, 2015	South Central	Little Rock, Arkansas	70
June 25, 2015	Eastern	Manassas, Virginia	56
		2015 Attendees	1072

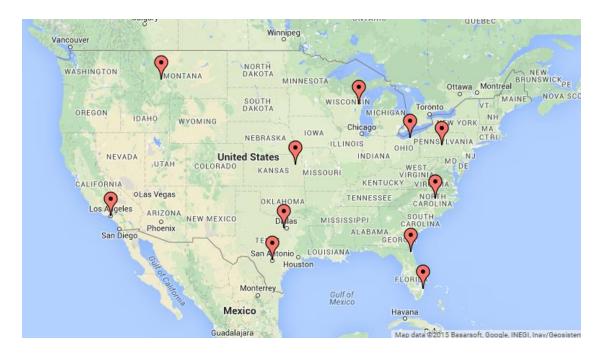


Figure 1: Map of State Farm Tech Updates 2015

Tech Updates: Learning and Networking

Technical updates celebrated the work in the field by trained CPS technicians and provided networking opportunities for best practice discussions.







S. Portland, Maine: Sept. 13-15, 2015





Estes Park, CO: April 21-23, 2015

Ocala, FL: July 21, 2015



Manassas, VA: June 25, 2015

Why are the State Farm Tech Updates important? (comments from evaluations)

This class covered a variety of updates relevant to CR and Techs out in the field with families.

~ Sacramento, CA

It's always great to network and to put hands on seats that I do not typically come in contact with on a regular basis.

~ Murfreesboro, TN

What a great experience to see real-time car seat sled testing! Once in a lifetime experience and I learned so much.

~ Manassas, VA

Very informative! Can't wait until the next tech update to learn and share the information.

~ Arlington, TX

Course Statistics

Full Certification Courses

The intense course combines classroom lecture and activities, hands-on work with car seats and in vehicles, and a community safety seat checkup event. The event is the students' final assessment component where they demonstrate proper use and installation of child restraints and safety belts, then teach these skills to parents. Successful completion of this course certifies the individual as a CPS technician for two years.

In 2015, there were 661 Certification courses (down from 674 in 2014) held in all 50 states, China, Germany, Guam, Israel, Mexico, Northern Mariana Islands, Puerto Rico, Qatar and the United Arab Emirates.

Table 2: Certification Course Locations, 2015

Course Location	# Courses
United States	648
China	2
Germany (Armed Forces – Europe)	1
Guam	1
Israel	1
Mexico	1
Northern Mariana Islands	1
Puerto Rico	1
Qatar	4
United Arab Emirates	1
	661

Figure 2: Certification Course Locations by State, 2015

N = 648



Figure 3: Certification Courses by Month, 2010-2014 and 2015 N=661

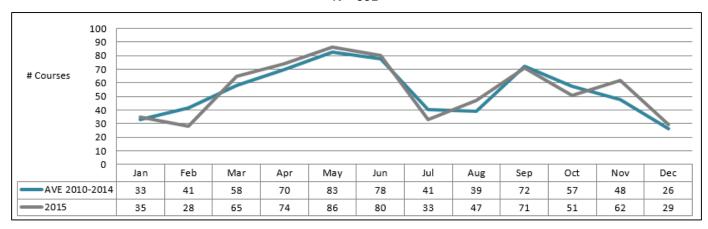


Figure 4: Certification Courses, 2010-2015

CPS Certification Courses are Offered in Many Countries



New Technicians and kids in Abe Dhabi, UAE (Nov 2015)



New Technicians in Doha, Qatar (November 2015)



Proud new technicians in Naucalpan De Juarez, Mexico (October 2015).



First CPS Week held outside the US. This press event in Doha, Qatar was held with a Technician class (September 2015)





Hands-on activities at a CPS course in Ft. Myers, FL (December 2015)





Soon-to-be new Techs from Weisbaden AFB, Germany (September 2015)

Renewal Testing Courses

Technicians whose certifications have expired are eligible to take the eight-hour Renewal Testing Course. This course is meant for expired CPS technicians who have maintained their child passenger safety knowledge and their hands-on skills. Because this is not an update or refresher class, the title of the course was changed to Renewal Testing Course in late 2013 to help make it clearer. Teaching strategies include lecture, skills testing and a written exam.

In 2015, there were 131 Renewal Courses (down from 145 in 2014) held in 41 states and Guam, as displayed in Table 3 below. The average number of courses per month was 12.1. Figure 5 below depicts the number of renewal testing courses by state within the United States for 2015.

Table 3: Renewal Testing Course Locations, 2015

Course Location	# Courses
33 states	129
District of Columbia	1
Guam	1
	131

Figure 5: Renewal Testing Courses by Month, 2015 N = 131

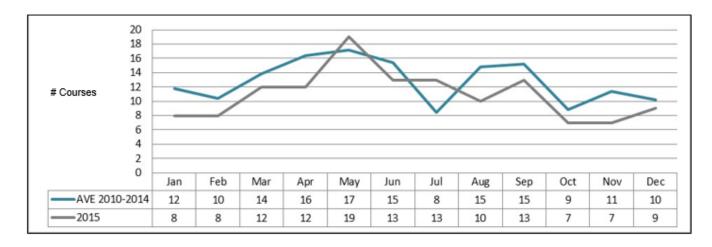


Figure 6: Renewal Testing Courses, 2010-2015

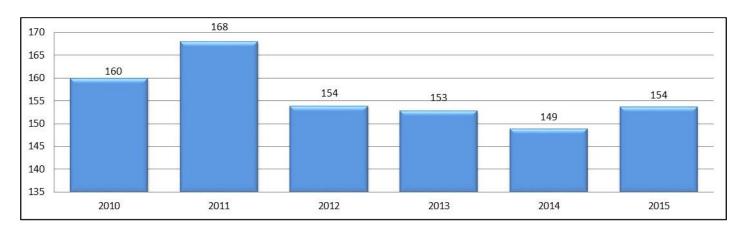


Figure 7: Renewal Testing Course Locations by State, 2015 N = 131

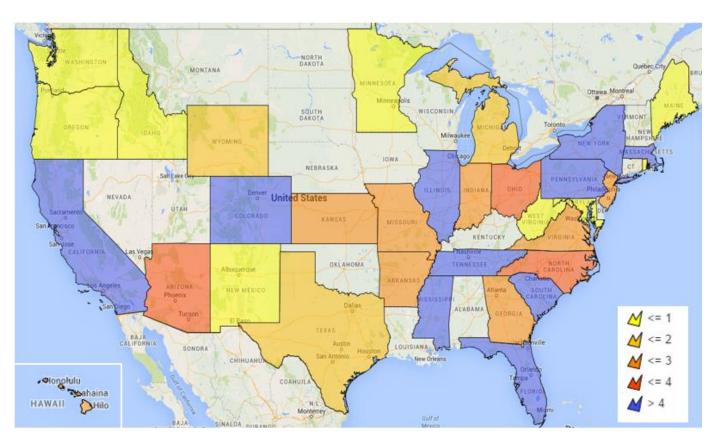


Table 4: CPS Courses by State, Territory, or Country, 2015 Certification = 661 Renewal Testing = 131

State	Cert Courses	Renewal Courses	State Total	State	Cert Courses	Renewal Courses	State Total	Country/ Territory	Cert Courses	Renewal Courses	State Total
AK	3	0	3	MT	5	0	5	China	2	0	2
								Germany			
AL	16	0	16	NC	23	4	27	(AFB)	1	0	1
AR	11	3	14	ND	4	0	4	Guam	1	1	2
AZ	19	4	23	NE	3	0	3	Israel	1	0	1
AZ	19	4	23	INE	3	U	3	isidei	Т.	U	1
CA	39	13	52	NH	3	0	3	Mexico	1	0	1
								N. Mariana			
СО	15	5	20	NJ	16	3	19	Islands	1	0	1
СТ	7	0	7	NM	7	1	8	Puerto Rico	1	0	1
DC	0	1	1	NV	4	0	4	Qatar	4	0	4
								United			
5.5	_			A13/	22	_	20	Arab	4	0	4
DE	2	5	2	NY	23	7	30	Emirates	1	0	2
FL	44	5	49	ОН	15	4	19	China Germany	2	0	2
GA	38	3	41	ОК	11	0	11	(AFB)	1	0	1
HI	7	3	10	OR	8	1	9				
IA	5	0	5	PA	21	10	31				
ID	5	1	6	RI	2	1	3				
IL	24	9	33	SC	20	5	25				
IN	23	3	26	SD	4	0	4				
KS	11	3	14	TN	19	8	27				
KY	13	0	13	TX	32	2	34				
LA	3	0	3	UT	5	0	5				
MA	10	11	21	VA	17	3	20				
MD	11	1	12	VT	3	0	3				
ME	2	1	3	WA	11	1	12				
MI	16	2	18	WI	13	0	13				
MN	11	1	12	WV	6	1	7				
МО	18	3	21	WY	4	2	6				
MS	16	5	21								

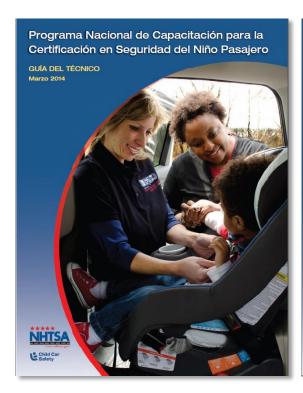
Bilingual Technician Program

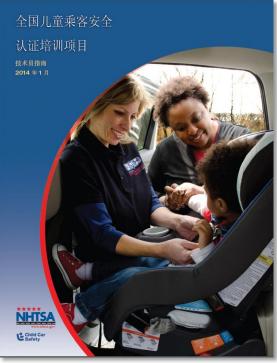
Safe Kids Worldwide, with the support of NHTSA, launched a pilot program in November 2014 to support native Spanish-speaking (reading) technician candidates taking Certification and Renewal Testing Courses. Instructors who agreed to the program requirements can request Spanish-language technician guides and are provided with Spanish-language quizzes. These courses follow all policies and procedures and are taught in English. Even with promotion to instructors, there were only ten registered Spanish-material courses offed in 2015.

Safe Kids Qatar, led by the Hamad Medical Corporation, provides Arabic materials for courses in Qatar and the United Arab Emirates.

Safe Kids China provided Mandarin materials, which the students found helpful.

Feedback from instructors reveals that although the English student manuals were preferred, students did much better with quizzes provided in both their native language and English.





Course Testing

To successfully complete the Certification course, students must pass three hands-on skills assessments, cumulatively pass (84 percent) a series of three open-book quizzes and successfully participate in a checkup event.

To successfully complete the certification Renewal Testing course, students must pass a hands-on skills assessment and pass (84 percent) the written assessment.

In 2015, 9,352 people (up from 9,349 in 2014) took either a Certification or Renewal Testing course.

Figure 8: Course Final Grades by Type, 2015 Certification N = 8,594, Renewal N = 758

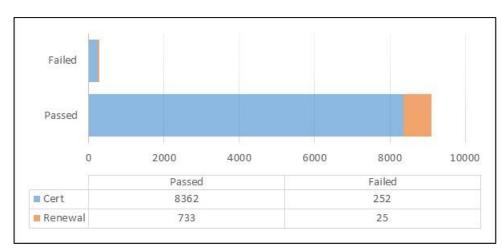


Table 5: Course Final Grades by Type, 2015

RENEWAL	#	%	CERT	#	%
Passed	733	96.70%	Passed	8362	97.30%
Failed	25	3.30%	Failed	252	2.93%
Total	758		Total	8594	

Certifications

As depicted in Figure 9 below, the number of technicians in the certification program stayed relatively constant in 2015, with an increase of 913 techs, for a total of 38,316. This increase in 2015 was lower than the increase of 1,450 in 2014.

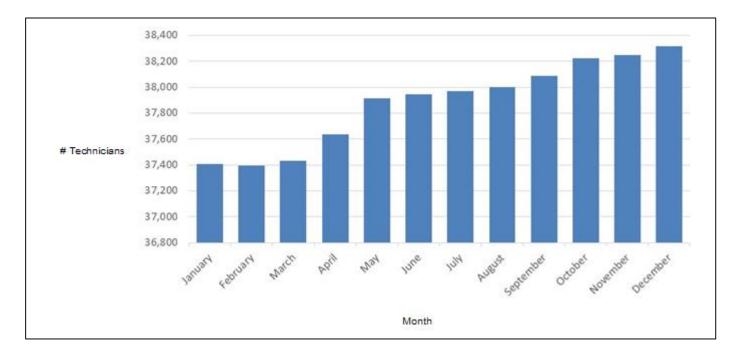


Figure 9: Technicians by Month, 2015



Table 6: Number of Certified Individuals by Type, 2015

Month	Instructors	Instructor Candidates	Technicians	Total
January	1,667	42	35,696	37,405
February	1,662	53	35,680	37,395
March	1,672	57	35,705	37,434
April	1,667	54	35,912	37,633
May	1,666	51	36,198	37,915
June	1,655	50	36,237	37,942
July	1,668	54	36245	37,967
August	1,664	61	36274	37,999
September	1,667	49	36369	38,085
October	1,663	42	36520	38,225
November	1,668	36	36545	38,249
December	1,671	34	36611	38,316

Monthly numbers were generated during the first week of each month.

Figure 10: Certified Individuals by Year

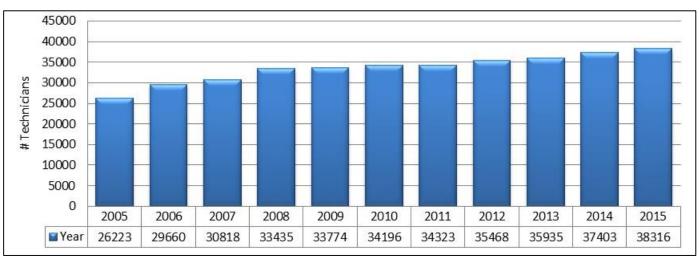


Table 7: Number Total Currently Certified at the End of 2015 by State/Territory N = 38,316

State/ Territory	2015 total	State/ Territory	2015 total	State/ Territory	2015 total
Outside US/Canada	197	IL	1593	NV	160
AF – Americas	1	IN	932	NY	1792
AB (Canada)	1	KS	615	ОН	1047
AF – Europe	33	KY	430	OK	647
AK	190	LA	475	OR	467
AL	433	MA	797	PA	1437
AF – Pacific	1	MD	541	Puerto Rico	131
AR	561	ME	226	RI	189
AZ	1021	MI	1059	SC	881
BC - Canada	1	MN	693	SD	188
CA	2321	MO	1050	TN	978
CO	1179	MP - N. Mariana Islands	53	TX	1677
СТ	424	MS	329	UT	310
DC	74	MT	218	VA	1252
DE	89	NC	2735	VI	23
FL	1428	ND	222	VT	151
GA	2507	NE	362	WA	421
Guam	43	NH	159	WI	761
HI	312	NJ	1016	WV	243
IA	378	NM	421	WY	217
ID	224				

^{*} AF = Armed Forces



New Certifications

There were almost the same number of new technicians in 2015 (9,111) and the previous year (9,132). We added 144 new instructors, with the most (19) living in California.

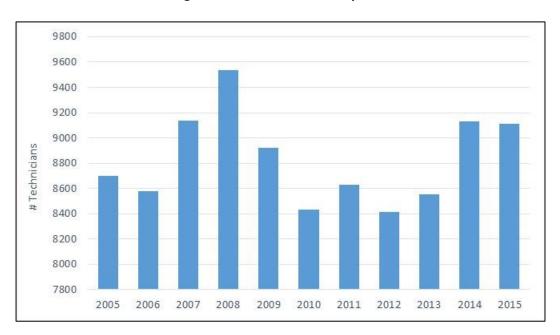


Figure 11: New Technicians by Year



Road injuries are
the leading cause of
preventable deaths
and injuries to children
in the United States.
Correctly used child
safety seats can reduce
the risk of death by as
much as 71 percent.

Figure 12: Total Technicians by Month, 2015 N = 9,111

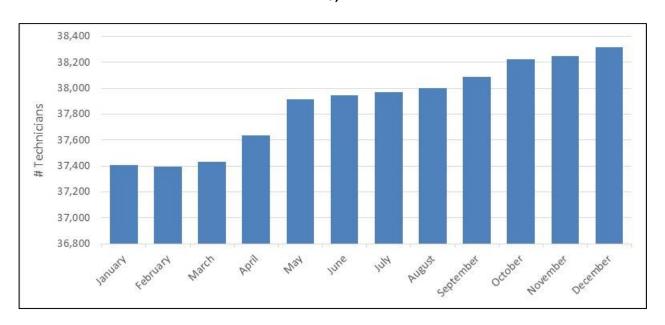


Figure 13: New Technicians by NHTSA Region, 2015 N = 9,111

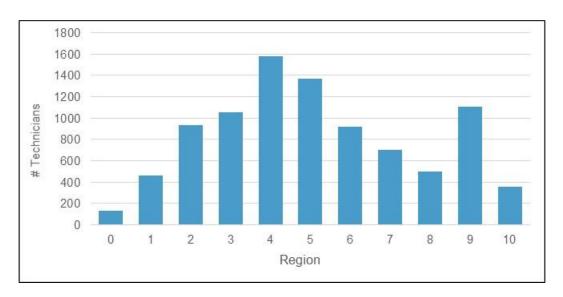


Table 8: Number of New Technicians by NHTSA Region and State, 2015 $N=9{,}111 \label{eq:NHTSA}$

Region/ State	# New Techs	Region/ State	# New Techs	Region/ State	# New Techs
Region 0	130	Region 4	1577	Region 8	496
Non-US	119	AL	142	СО	233
APO	11	FL	436	ND	43
Region 1	465	GA	473	NV	38
СТ	84	SC	233	SD	66
MA	236	TN	293	UT	77
ME	44	Region 5	1370	WY	39
NH	34	IL	349	Region 9	1107
RI	36	IN	234	AS	0
VT	31	MI	262	AZ	302
Region 2	934	MN	157	CA	665
NJ	271	ОН	224	GU	20
NY	357	WI	144	Н	104
PA	285	Region 6	917	MP	16
PR	21	LA	106	Region 10	358
VI	0	MS	124	AK	47
Region 3	1057	NM	113	ID	56
DC	12	ОК	136	MT	47
DE	39	TX	438	OR	110
КҮ	103	Region 7	700	WA	98
MD	112	AR	151		
NC	505	IA	75		
VA	218	KS	161		0444
WV	68	МО	247	Total	= 9111
		NE	66		

Table 9: Number Certified/Recertified by State/Territory, 2015 N = 20,473 - New Techs: 9,111 Recertified: 11,362

State/ Territory	New Certs	Recerts	2015 total	State/ Territory	New Certs	Recerts	2015 total	State/ Territory	New Certs	Recerts	2015 total
Outside US and Canada	119	16	135	IL	349	543	892	NV	38	39	77
			0	IN	234	287	521	NY	357	625	982
AF - Americas	0	1	1	KS	161	198	359	ОН	224	373	597
AF- Europe	11	2	13	KY	103	138	241	ОК	136	170	306
AK	47	45	92	LA	106	127	233	OR	110	131	241
AL	142	100	242	MA	236	233	469	PA	285	470	755
AR	151	166	317	MD	112	151	263	PR	21	78	99
AZ	302	228	530	ME	44	48	92	RI	36	56	92
BC (Canada)	0	1	1	МІ	262	319	581	SC	233	199	432
CA	665	588	1253	MN	157	220	377	SD	66	46	112
СО	233	352	585	МО	247	267	514	TN	293	243	536
СТ	84	133	217	N. Mariana Islands	16	16	32	ТХ	438	507	945
DC	12	24	36	MS	124	74	198	UT	77	90	167
DE	39	11	50	MT	47	43	90	VA	218	376	594
FL	436	332	768	NC	505	894	1399	VI	0	0	0
GA	473	922	1395	ND	43	73	116	VT	31	45	76
Guam	20	6	26	NE	66	128	194	WA	98	130	228
HI	104	69	173	NH	34	41	75	WI	144	254	398
IA	75	138	213	NJ	271	292	563	WV	68	68	136
ID	56	46	102	NM	113	124	237	WY	39	66	105

^{*} AF = Armed Forces

Recertification

There are four basic requirements for technician recertification.

- 1. Five seat checks approved by a certified instructor (you may use the technician proxy option). You can do the checks at any time during your certification cycle as long as they are entered online and a certified instructor approves them before your recertification date.
- 2. Community education (choose one):
 - Participation in at least one two-hour checkup event with at least one other CPS technician using any standardized checklist to provide documentation, if needed.
 - Provide at least four hours of community education. Examples include making presentations to parents, educators, kids, organizations (such as PTAs or law enforcement) or other stakeholders who are not technicians.
- **3.** A minimum of six hours of CPS technical **continuing education units** earned and reported during a current two-year certification cycle.
 - You cannot carry over CEUs from one period to the next, even if you have accumulated more CEUs than are required.
 - You can record CEUs at any time during your certification cycle, but they must fit into one of the five approved categories and meet content requirements.
- **4. Register and pay** the recertification fee before your certification expiration date.

Outstanding Recertification Rates

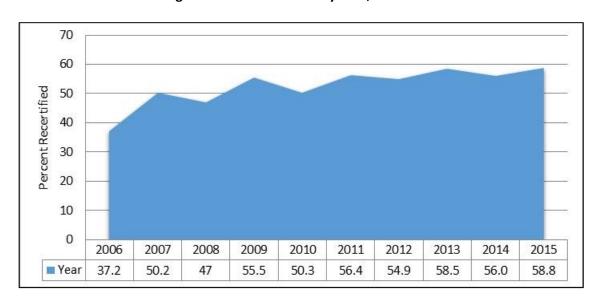
When Safe Kids Worldwide took over responsibilities as the certifying body of the National CPS Certification program, recertification was at 35 percent. Safe Kids, the state and regional CPS training contacts and certified instructors worked hard to improve the numbers. We had the highest recorded recertification rate recorded in 2015, at a whopping 58.8 percent.

This success is due to outreach and attention by the state and regional CPS training contacts and local instructors. Careful course promotion to ensure that the people who attend the courses are most appropriate plays an important role in the higher recertification numbers. Courses attended by people who want to be there, rather than those who are forced to attend, usually result in more community activity and partnerships when the class is over.

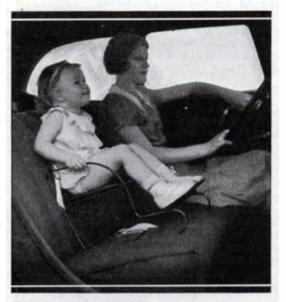
Technician Proxies

To accommodate rural areas and communities with no available instructor, Safe Kids Worldwide established the Technician Proxy option in October 2011. Technician Proxies are technicians Safe Kids has approved to review seat checks for recertification. At the end of 2015, there were 249 Technician Proxies in 36 states.

Figure 14: Recertification by Year, 2006-2015



Auto Seat Gives Infants Comfort



Children may motor in comfort, supported by arm and foot rests in this new seat especially designed for infants.

WHEN the very young members of the younger generation go motoring, they may now ride in comfort, thanks to a new auto seat especially designed for infants.

The device is, in effect, a small chair which is placed on top of the regular seat cushion. Side arms give the child support and a convenient footrest keeps small shoes from scuffing the seat upholstery. The seat provides the child with full vision and is said not to come loose or jar out of place. Straps furnish the necessary adjustments.

Table 10: Recertification by State, Territory, 2015

Eligible for Recertification: 19,321, Recertified: 11,362

State	Eligible	Certified	%	State	Eligible	Certified	%
0.4(110/01-	34	16	47.1%	MP- N Mariana	23	16	69.6%
Out of US/Canada AF-Americas	1	10	100.0%	Islands MS	174	74	42.5%
AF-Europe	10	2	20.0%	MT	81	43	53.1%
AK	82	45	54.9%	NC	1419	894	63.0%
AL	243	100	41.2%	ND	113	73	64.6%
AP-Pacific	1	0	0.0%	NE	198	128	64.6%
AR	293	166	56.7%	NH	60	41	68.3%
Amer Samoa	12	0	0.0%	NJ	465	292	62.8%
AZ	437	228	52.2%	NM	227	124	54.6%
ВС	1	1	100.0%	NS-Canada	1	0	0.0%
CA	1095	588	53.7%	NV	85	39	45.9%
со	548	352	64.2%	NY	931	625	67.1%
СТ	191	133	69.6%	ОН	556	373	67.1%
DC	46	24	52.2%	ОК	337	170	50.4%
DE	33	11	33.3%	ON – Canada	1	0	0.0%
FL	693	332	47.9%	OR	267	131	49.1%
GA	1508	922	61.1%	PA	687	470	68.4%
Guam	27	6	22.2%	PR	91	78	85.7%
HI	121	69	57.0%	QC - Canada	1	0	0.0%
IA	201	138	68.7%	RI	88	56	63.6%
ID	88	46	52.3%	SC	432	199	46.1%
IL	993	543	54.7%	SD	72	46	63.9%
IN	442	287	64.9%	TN	511	243	47.6%
KS	335	198	59.1%	TX	826	507	61.4%
KY	277	138	49.8%	UT	152	90	59.2%
LA	210	127	60.5%	VA	573	376	65.6%
MA	369	233	63.1%	VI	8	0	0.0%
MD	301	151	50.2%	VT	63	45	71.4%
ME	69	48	69.6%	WA	236	130	55.1%
MI	494	319	64.6%	WI	390	254	65.1%
MN	326	220	67.5%	WV	116	68	58.6%
МО	543	267	49.2%	WY	113	66	58.4%

^{*} AF = Armed Forces States/Territories with >=58.8 (national % recertification) are bolded.

Recertification: CEUs

Each recertifying technician is required to enter at least six CPS Continuing Education Units (CEUs) from a number of available categories during their two-year certification cycle.

- 1. In-person Session/Workshop (maximum six CEUs)
- 2. Teleconferences (maximum five CEUs)
- **3.** Online/Web sessions (maximum five CEUs)
- **4.** Newsletters/Manuals/Journals (maximum three CEUs)

Technicians may mix and match categories to meet the six required hours of continuing education.

Table 11: CEUs by Type, 2015 N = 87,773

CEU type	Hours entered	Percent
In-person Session/Workshop	41440.5	47.2%
Teleconferences	388	0.4%
Online/Web sessions	39363.5	44.8%
Newsletters/Manuals/Journals	6581.5	7.5%
TOTAL	87773.5	100%

Table 12: CEUs by Type, 2014 and 2015

CEU type	% 2015	% 2014	Difference
In-person Session/Workshop	47.2%	45.2%	2.0%
Teleconferences	0.4%	47.1%	-46.7%
Online/Web sessions	44.8%	46.3%	-1.5%
Newsletters/Manuals/Journals	7.5%	8.1%	-0.6%

Newsletters/Man
uals/Journals,
6581.5, 8%

In-person
Session/Workshop,
41440.5, 47%

Teleconferences,
388, 0%

Figure 15: CEUs by Type

Safe Kids Live Webinars

With the support of State Farm®, Safe Kids offered nine webinars, free of charge, as a way for technicians to earn CEUs from expert presenters. An additional three webinars, indicated by asterisks, provided instructors with course management tips and tools but were not CEU worthy. Table 13 below display more detailed information on the dates, topics and attendance at these webinars.

Table 13: Webinar Attendees, 2015 N = 2,917

Date	Webinar Title	# Attendees
January 14, 2015	Child Seat Manufacturer Fall Update-Part One	423
January 28, 2015	Child Seat Manufacturer Fall Update-Part Two	434
May 21, 2015	LATCH 2015: What the Curbside Tech Needs to Know	345
June 18, 2015	Safely Transporting Children by Ambulance	273
July 16, 2015	Evenflo Child Restraints	328
August 5, 2015	Seat Checks for Recertification: Requirements and Tips*	46
August 26, 2015	Tips for Mentors and Instructor Candidates*	42
Sept. 9, 2015	CEU Audit: It's easier than you think!*	48
Sept. 17, 2015	Hauck & Safe Traffic System Child Restraints	234
Nov. 18, 2015	Doona & Britax Child Restraints	341
Dec. 9, 2015	Recreational Vehicles and Child Occupants	403
	Total	2917

Online Training

In July of 2008, Safe Kids partnered with NHTSA and launched <u>www.safekidswebinars.org</u>, an online training site where technicians could earn CEUs required for recertification.

In the summer of 2014, Safe Kids terminated their agreement with the hosting provider and began transitioning to a new platform and site. Once built, it will be a more secure and robust platform. The page www.safekidswebinars.org was closed on August 1 and people were redirected to a new page, http://training.safekids.org. While the modules were being re-coded and the page was under construction, techs were directed to other sites to earn CEUs.

SAFE KIDS WEBINARS IS GETTING A MAKEOVER!

SafeKidsWebinars.org is currently unavailable as we transition to a new system. While we work to improve options for earning online Child Passenger Safety CEUs, there are resources available from Safe Kids Certification and the CPS Board.

Look for an announcement in CPS Express once the new site is up and running!

If you are being CEU-audited and need proof of webinar completion, simply send an email requesting it and we'll respond within 3 business days



During 2015, the new webinar platform was updated to reflect the look and feel of Safe Kids Worldwide. Five webinars were updated and the site will launch in January 2016.

Safe Kids Online Training Site: training.safekids.org



CEU Audits

With the 2007 CEU requirement, the recertification audit was put in place as a quality assurance process. In March of 2008, NHTSA funded a contract position, a part-time quality assurance specialist, to increase the number of recertification audits and add course audits.

Technicians who have recently recertified are eligible for audit. If randomly selected, they must provide documentation to support their CEUs. In 2015, 9 percent of technicians who recertified were audited for CEUs.

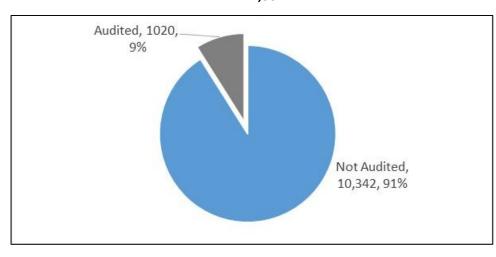


Figure 16: Audit Selection, 2015 N = 11,362

A total of 1,020 (down from 1,051 in 2014) technicians from all 50 states, the District of Columbia, the Northern Mariana Islands and Puerto Rico were selected to be audited. Those whose audits were incomplete were still within the acceptable time period to get the required documentation into Safe Kids. People who were audited the previous year were granted waivers upon request.

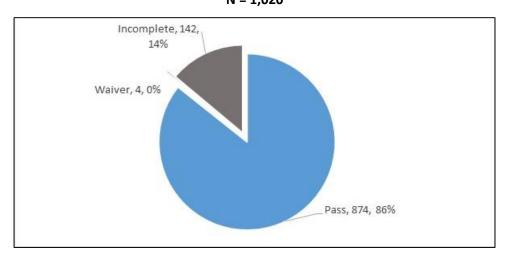


Figure 17: Audit Status, 2015 N = 1,020

Outreach

Safe Kids continues to improve its communication with its stakeholders in the CPS community regarding the certification program. The national CPS Certification Training Program reaches out to techs through our website, Facebook and the CPS Express.

Basic CPS Awareness Course

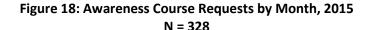
In early 2014, Safe Kids developed a toolkit for educators to use to expand road safety efforts in their community and to build new partners to keep kids safer. The Basic Car Seat Awareness Course was designed to serve as an introduction to car seats and as a way to start a conversation about restraint use in cars where road safety has become more important. It is useful for advocates working in communities where English is a second language in the U.S., as well as abroad.

The materials were designed to be used by presenters with varying levels of experience in road safety as way to guide a discussion about child passenger safety. The materials have been translated into simple Chinese (Mandarin) and Spanish. This toolkit includes pre/post-tests, presentation notes, evaluation and a certificate of participation for attendees by completing the <u>Basic Awareness Course Application</u>. The PowerPoint includes slides and leader notes (which we invite educators to translate), videos, suggested activities and discussion starters.

This course was developed in early 2014 but enjoyed more interest in 2015. The toolkit was promoted to the Safe Kids Network through the Network News (Oct. and March of 2014 and May and August, 2015) and Safe Kids conference (August), and to CPS Technicians through the CPS Express (August, 2015), Certification website Resources Section (June, 2015) and State Farm Technical updates. To garner feedback and suggestions, everyone that had requested the course materials was emailed within one month of accessing them.

The Basic Awareness Course was also provided at the Second Global High Level Conference on Road Safety in November held in Brasilia, Brazil. The PowerPoint formatting was updated for distribution at the conference and through the <u>Basic Awareness Course Application</u>. Safe Kids Worldwide partnered with its Global Network Members, Fundacio Gonzalo Rodriguez in Uruguay and Crianca Segura in Brazil, to conduct this session. Participants were introduced to the toolkit and encouraged to use it in their countries. Fifty participants who expressed enthusiasm and support were provided a USB with the CPS Basic Awareness Course toolkit and other Safe Kids tools and resources.

Using the online request form, there were 328 requests for the toolkit in 2015. Figure 18 below shows the breakdown of requests by month. Ninety-seven percent of the requesters were from the US and its territories, although there were also requests from Brazil, India, Libya, South Africa, Singapore, Spain, Trinidad and the United Arab Emirates (UAE).



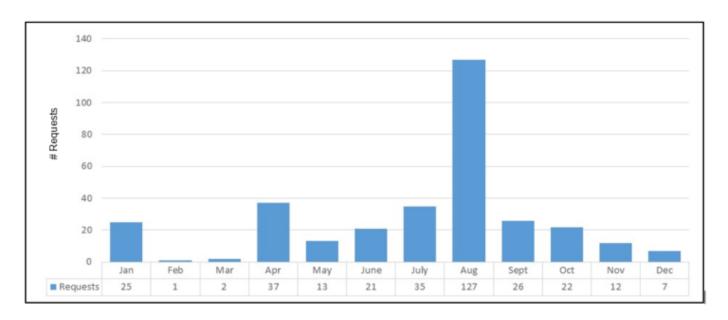
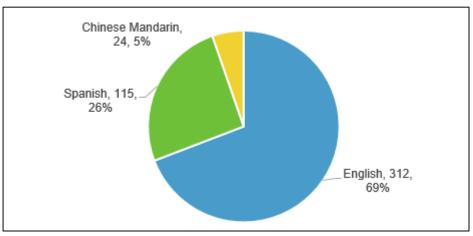


Figure 19: Awareness Course Requests by Language



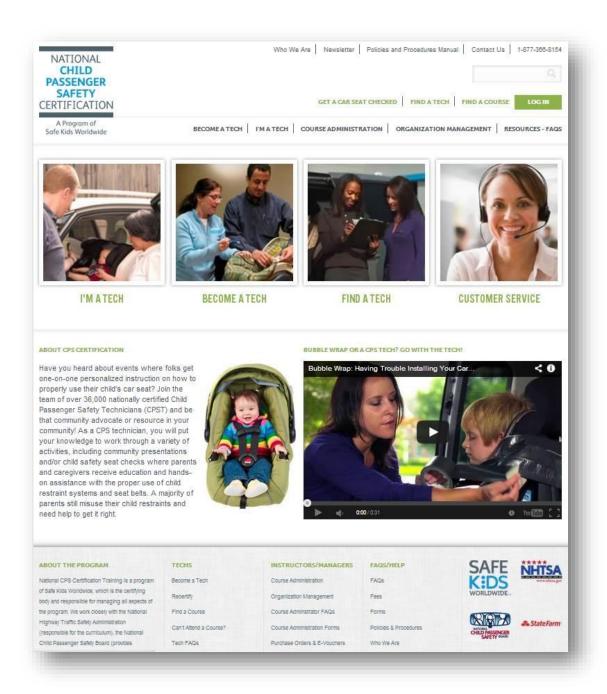
^{*} Some requests were for multiple languages.

At time of download and through a follow-up email, users were invited to complete a survey to find out what they thought of the materials and to suggest ways to improve them. Although the response rate was low (only 14 people submitted feedback), we heard that educators who presented the course were CPS Technicians or Instructors primarily from healthcare and nonprofit agencies. Having taught the class, the majority felt that their next class would be primarily split between health workers and the general public. Class length was less than four hours and class size was typically six to 15. Respondents felt that the materials were most helpful, the format easy to follow, and enjoyed the imbedded videos.

In spite of a low response rate, it did reveal a very positive impact upon increasing awareness of basic road safety in communities where it has been provided. The challenge is getting feedback from the classes offered.

Website

Through <u>cert.safekids.org</u>, technicians, instructors, course administrators and designated agency representatives have better access to the certification information that affects them and their programs.



Website traffic decreased slightly in 2015. The total site visits were 274,972.

We saw an increase in the number of users by 24.53 percent (226,154 in 2015 vs. 181,612 in 2014). There was a decrease in the Average Session Duration by 11.41 percent (3:17 in 2015 vs 3:43 in 2014)

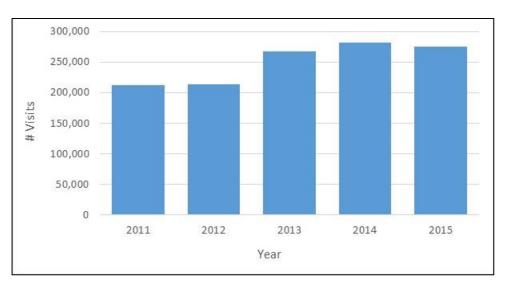
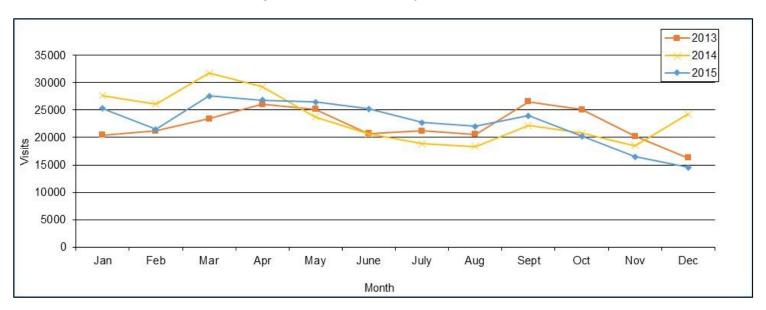


Figure 20: Homepage Visits by Year





Facebook



The CPS certification program has an active Facebook page, www.facebook.com/CPSCert. We ended 2015 with 20,500 likes, up from 14,901 this time last year. As in 2014, this is due in part to the CPST Month campaign, which promoted CPS courses held in May.

16000 12000 10000 8000 4000 2000 Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 Jul-15 Aug-15 Sep-15 Oct-15 Nov-15 Dec-15

Figure 22: Total Facebook Likes, End of Month, 2015

The two major Facebook metrics are reach and engagement. Reach is the number of people who saw any content on the page. This shows how much of the content is actually reaching our fans. It includes comments, likes and shares. Reach is a good indicator of how well we are getting our content out there and into people's news feeds

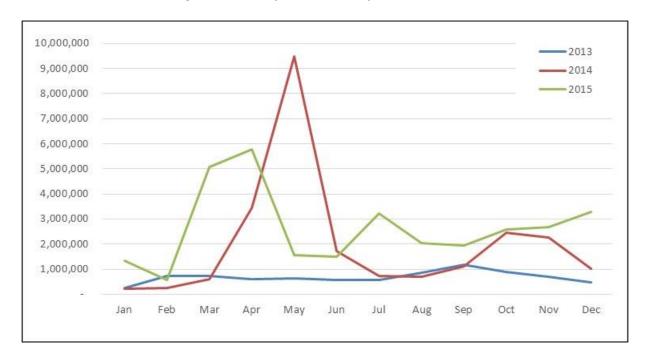


Figure 23: 28-Day Total Reach by Month and Year

Engagement includes all clicks, not only comments, likes and shares.

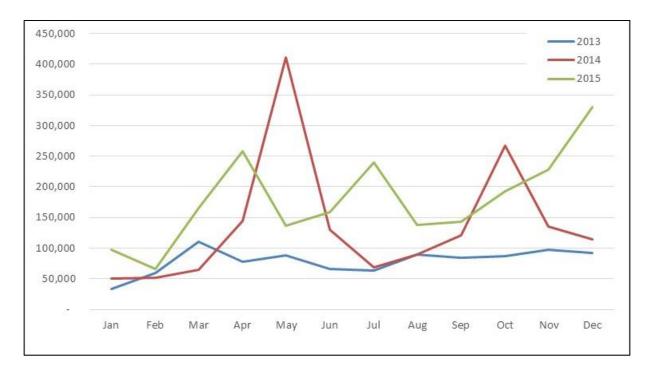
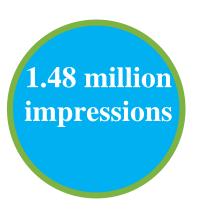


Figure 24: 28-Days Engaged Users by Month and Year

CPST Month: Campaign to promote CPS certification

Safe Kids Worldwide promoted the second annual CPST Month in May 2015. We had two strategic pushes to promote the campaign. The first, in March, was aimed at CPS Instructors, asking them to teach a class in May. The second, in April, was aimed at the general population (with a special focus on healthcare professions) to try to get more people to sign up for the courses. In May, we celebrated CPST Month on social media, and in June we promoted our successes.

The campaign resulted in 920 thousand impressions from Facebook plus 565 thousand impressions from Twitter, totaling 1.48 million impressions.









We also promoted the CPS campaign on the Safe Kids Twitter account. Throughout the campaign we tweeted tips, facts, blogs and links to information about becoming a tech. Twitter efforts resulted in 565,811 impressions, 544 clicks, 85 retweets and 22 favorites.

New this year, Safe Kids provided a fill-in-the-blank press release, by request of the field. Building upon the success in 2015, we will add a coalition toolkit to the 2016 program.



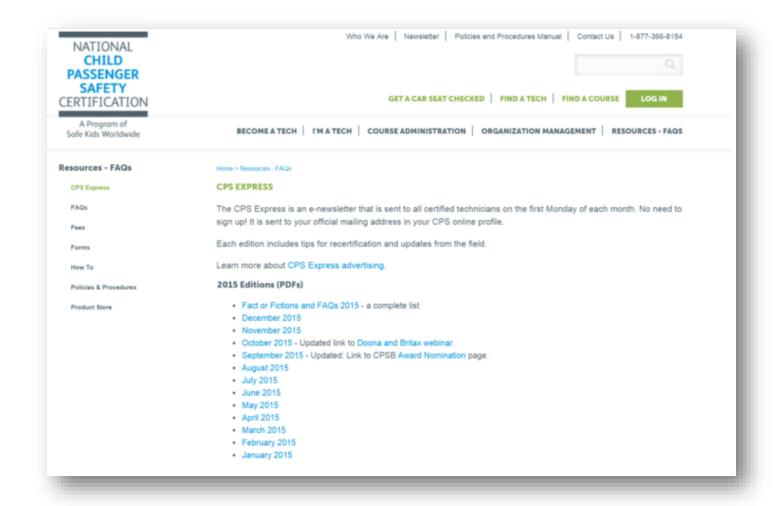
May, historically the month with the most courses offered, was a busy month. Certification program held 87 courses and certified 1,322 new techs during May, which was up from 1,268 in 2014.



CPS Express!

Twelve editions of the CPS Express! e-newsletter were sent out in 2015. This newsletter is e-mailed to all currently certified technicians the first Monday of the month and was created to keep people aware of developments and news in the field.

An online CPS Express! archive is maintained and allows technicians to look up past editions.



Customer Service

ProExam (formerly Professional Examination Services) is the contracted provider of certification customer service. Customer service assistance requests remained relatively constant in 2014, likely because there were no major policy or qualification changes.

Due to a server issue, call information was not available for December. As a result, customer service received 8,785 calls, far fewer calls than the 9,575 in 2014. Customer Service emails increased by about 300 in 2015. Customer service handled 1,800 e-mail messages (up from 1,515). This is an average of 33.8 calls and 6.9 email messages per workday.

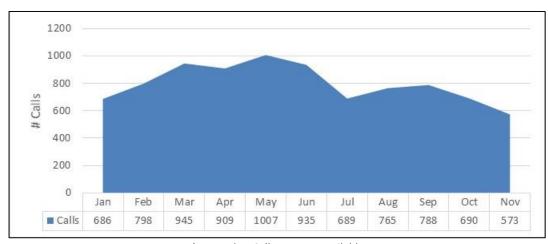


Figure 25: Customer Service Calls by Month, 2015 N = 8,785



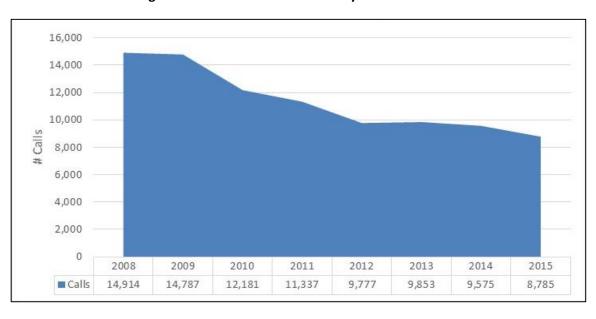
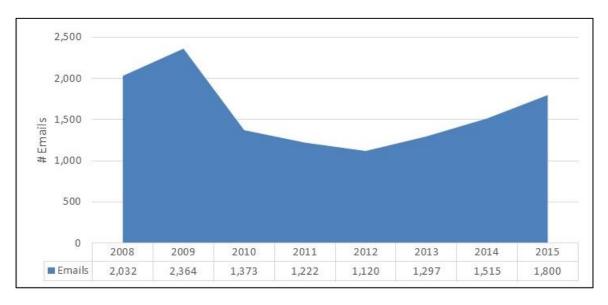


Figure 26: Customer Service Calls by Month and Year

Figure 27: Customer Service Emails by Month, 2015 N = 1,800



Figure 28: Customer Service Emails by Month and Year



Customer Service Survey

Survey submissions are reviewed monthly with the contract customer service provider, ProExam, which follows up on any surveys with a response indicating that the issue remains unresolved or indicate that they were not satisfied with their service (7, 23 percent).

While the number of surveys submitted, 30, is extremely low, it was almost doubled from 2014 (14 surveys).

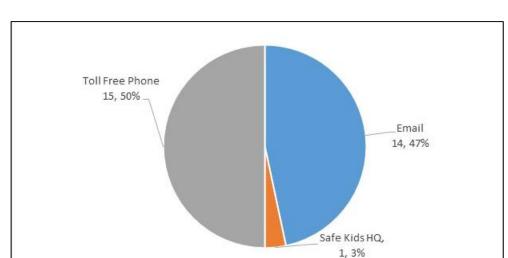
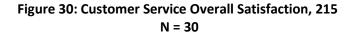
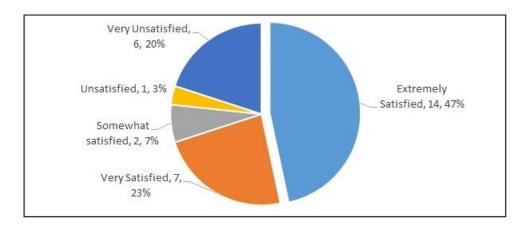


Figure 29: Customer Service Contact by Type, 2015 N = 30





Continuing Improvement

Safe Kids appreciates the input and guidance from the CPS community, including technicians, the National CPS Board, NHTSA representatives and state and regional CPS training contacts. We welcome ideas and suggestions on how to improve the certification program and services.

Thank you for your continued participation and constructive input!

